## Sound Mark Partners, LLC Welcomes Chrystalle Anstett as Head of Capital Formation

GREENWICH, January 14, 2020 - <u>Sound Mark Partners LLC</u>, a women-owned and led commercial real estate firm focused on debt, is pleased to announce the appointment of Chrystalle Anstett as Head of Capital Formation.

Ms. Anstett joins Sound Mark with nearly 20 years of institutional investment experience, spanning roles in research, capital strategy and investor relations.

"We are delighted to welcome Chrystalle to help us lead the next phase of growth for Sound Mark Partners," said Sound Mark Managing Partner Jenna Gerstenlauer.

Based in Sound Mark's Greenwich, CT office, Ms. Anstett joins from Eaton Partners, a global capital advisory firm where she was Co-Head of Private Credit. Prior to Eaton Partners, Ms. Anstett held roles in asset management and business development at Goldman Sachs, Lazard and Quantitative Financial Strategies.

Ms. Anstett is a Chartered Financial Analyst and graduated cum laude from New York University Stern School of Business where she was a Stern Scholar.

"Sound Mark has a distinct and important story to tell, and the firm's commitment to ESG with a focus on Education, Healthcare and Innovation markets is truly differentiating. I am excited to join such an accomplished team of talented investors," said Chrystalle Anstett.

## About Sound Mark Partners

Sound Mark Partners, LLC is a US based commercial real estate investment firm established in 2013 to focus on making debt investments in the subordinate portion of the capital structure. The firm seeks out smaller investment sizes in primary and secondary US locations with local owner operators who have been long standing counterparties of the firm and team. The firm has made investments across the multifamily, office, flex/R&D/lab, industrial, hotel and mixed use sectors. Ms. Anstett joins a seasoned leadership team that has been investing together for over 10 years. Sound Mark Partners is a signatory to the United Nations Principles for Responsible Investing and is a MWBE.